

The fast track to growth in real estate

BAYLEYS
SCHOLARSHIP
APPLICATION
FORM





# Welcome to New Zealand's premier real estate scholarship programme.

As New Zealand's leading full-service real estate agency, Bayleys is wholeheartedly committed to ensuring the longterm on-going success of this incredibly vibrant industry.

The Bayleys Scholarship is designed to give successful recipients the skills, knowledge, tools, and support they need to make it to the top in the real estate industry.

Bayleys launched the Bayleys Scholarship programme in 2010. Quite frankly, we have been overwhelmed at the sheer volume and calibre of applications received in the time the scholarship has been running.

A careful vetting procedure ensures that only the best candidates progress through scholarship application process.

After 11 years, more than 150 Bayleys Scholarships have been awarded to highly deserving real estate professionals who have displayed an outstanding dedication to furthering their careers.

Those 150 recipients encompass all property sectors - country, commercial and industrial, and residential. Recipients have been located across New Zealand - from Kerikeri to Queenstown.

This shows the powerful attraction of the Bayleys brand in the real estate sales marketplace.

The success of the Bayleys Scholarship programme to date, and the enthusiasm shown by recipients in developing their careers, has encouraged us to open up the opportunity again in 2022.

This year again, the emphasis on scholarships is firstly to entice salespeople with limited current real estate sales experience who are looking to move from other agencies, to one where training and personal development are treated with the utmost importance and resource commitment.

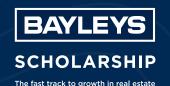
Of course, the Bayleys Scholarship will still also be open to individuals from other professions looking at launching a new career in real estate sales.

The Bayleys Scholarship application form is your first step toward growing your business and achieving your career ambitions of becoming a leading real estate professional with New Zealand's foremost full-service real estate agency.... Bayleys.

I look forward to seeing your applications.



**Mike Bayley**Managing Director





## A Bayleys Working Scholarship entitles you to:

- Full training with an ITO approved organisation under the new Real Estate Agents Act, to gain a Salesperson's Licence.
- A three-day intensive training course at Bayleys Property College in Auckland - with a special emphasis on working within the new Real Estate Agents Act - including travel and accommodation costs.
- Professional creation of an agent profile website and personal biography - enabling you as the scholarship recipient to 'hit the ground running' when seeking new listings and customers.
- \$5000 worth of property advertising in Bayleys' suite of national magazines, in the property sector of your choice.
- Employment with Bayleys encompassing a retainer if you choose, and a commission component on top.
- Attendance at Bayleys' annual conference and black tie awards dinner.

## What qualities are we looking for?

- Passion. Enthusiasm. Motivation. A drive to succeed.
- A commitment and desire to be the best in the business over a long-term career in real estate.
- An ability to demonstrate a successful track record in your previous employment, academic endeavours, sports performances or community service.
- · Integrity and honesty.
- An excellent ability to build customer relationships through superior communications skills and diligent customer service.
- The desire to be the very best in your chosen career of real estate.

The Bayleys Working Scholarship is open to anyone already working in the industry or to those who are new to the industry.

### How do you apply?

Fill in the application form and attach the following:

- A covering letter outlining why you are an outstanding potential recipient for a Bayleys Working Scholarship.
- A copy of your CV.

#### Email or post your application and attachments to:

Carol Henry, Recruitment Manager Bayleys Realty Group Limited 30 Gaunt Street, Auckland 1010

PO Box 92530, Wellesley Street, Auckland 1141

Email: carol.henry@bayleys.co.nz

by 31st March 2022.

Or online at bayleys.co.nz/careers



# Confidential

## Application for Bayleys Working Scholarship

#### A. INTRODUCTION

Thank you for applying for a Bayleys Working Scholarship. The information you provide in this application form and in any accompanying CV will be used to help us assess your suitability for the Bayleys Working Scholarship. You should ensure that the information you provide is entirely accurate. Failure to provide correct information may prejudice our ability to assess your suitability. The provision of false information is grounds for dismissal or cancellation of your employment.

All information you give us will be treated confidentially and will only be released in accordance with the authorisations you provide to us in this form.

If your application is successful, the information will become part of Bayleys' personnel records. You are entitled to access the information upon request.

If your application is unsuccessful, the information will be destroyed.

B. PERSONAL DETAILS				
Surname				
First Names				
Address				
Email				
Telephone (Day)		Telephone (After Hours)		
Mobile:				
Are you legally entitled to work permanent residence in NZ or a		words, do you have NZ citizenship, ?	□Yes	□No
Do you hold a current Salesperson's Licence?			□Yes	□No
Do you have a spouse, partner, relative or household member working with Bayleys or a company associated with Bayleys?			□Yes	□No
Do you have a spouse, partner, relative or household member working elsewhere in the property or real estate industries?			□Yes	□No
Are you aware of any other factors that would place you in a potential conflict of interest with Bayleys?			□Yes	□No
If the answer to one of the abov	e three questions is yes, ¡	olease provide details:		
Do you perform any other work are offered the role you are app		u intend to continue to perform if you	□Yes	□No
If the answer to the above quest ability to perform the role:	ion is yes, please provide	e details of the work and the way it may impact	upon y	our



f the answer to	imunity service, t	ent that may affect your ability to perritorial army)?	benom the re	ле арргупту	☐ Yes ☐ No	
	the above quest ur ability to perfo	ion is yes, please provide details of orm the role:	the commitm	ent(s) and t	the way it/they may	
C. QUALIFICAT	TIONS AND SKIL	LS				
	d to complete sec uested in this sec	ctions C. D. E. or F. if your application:	on is accompa	inied by a C	V that contains the	
Please list below	v your relevant q	ualifications and education:				
Institution	stitution Course		Year	Year of completion		
ist the skills an	d experience (eg	: computer skills, technical skills) yc	ou consider ar	e relevant t	o your application:	
D. MEMBERSHI	IP, INTERESTS A	ND ACHIEVEMENTS				
ist the major in		rities that you are involved in, or hav	ve undertaken	, in the last	3 years (eg: club or	
ist the major in	iterests and activ		to your applied	cation:		
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E. EMPLOYMEN Please list your   Employer	NT HISTORY  previous roles be  Position He  e Bayleys to con	elow (beginning with your present o	From	То		



Have you ever been disciplined f	for dishonesty? $\square$ Yes	□No		
Have you ever been dismissed from employment, or been the subject of an investigation that resulted in your resignation?  If you have answered yes to either of the above questions, please provide details:				
F. REFEREES				
Please list referees that Bayleys	can contact to discuss you and your ability to perform the role:			
Name	Position			
Organisation	Telephone			
Address				
Name	Position			
Organisation	Telephone			
Address				
G. HEALTH				
	rments, injury or any condition that Bayleys might consider would is role, or that the role might aggravate (e.g. back injury, OOS, etc)?	□No		
If yes, please provide brief detail	ls:			
	sition do you agree to undergo a medical examination, including a considers such tests to be relevant to the position?	□No		
If you are employed by us do yo	ou agree to undergo drug and alcohol tests, if			
a. you work in a safety sensitive				
	suspect that drugs or alcohol may be impacting on your work? Yes would be conducted by a medical practitioner nominated by Bayleys.	□No		
H. CRIMINAL RECORD AND CR	REDIT CHECK			
Have you ever been the subject	of the Police Diversion Scheme?	□No		
Have you ever been convicted o	of an offence in New Zealand or any other country?	□No		
Are there any charges against yo	ou yet to be heard?	□No		
If you answered yes to any of the	e above questions, please provide brief details:			



If you are shortlisted for the position Ba Do you consent to such a check?	ys may decide to check your criminal record and credit status. $\hfill\Box$ Yes $\hfill\Box$ No
Date of Birth	Place of Birth
the following apply: (a) It has been 7 or	Act 2004, you do not need to declare your New Zealand conviction if all pre years since your most recent conviction and you have not reoffended; attence imposed upon you; and (c) You have paid any fines/costs/
• you have ever been convicted of a se	victed, you are not eligible to conceal your conviction if: al offence; or Iding a driver licence for repeat offending involving alcohol/drugs; or
Previous names (e.g. madien name, aliases)	
Time lived at present residential address (approximately)	
Previous address(es) in last three year	Time lived there
Do you hold a current driver's licence?	□Yes □No
If answer is yes, please provide your driver's licence number	
Please list the registration plate numbers of all vehicles you currently own	
I authorise Bayleys Realty Group Limite and credit status	o request and obtain all available information concerning my criminal record
Print full name	Signature

#### **IMPORTANT - PLEASE READ DECLARATION BELOW**

I certify that the information I have given in this application and any accompanying CV is true and correct. I declare that I have not withheld any information that could affect Bayleys' decision to employ me. I understand that if I have given information that is in Bayleys' opinion materially incorrect, inaccurate or misleading, or if I have left out any important information, I may not be considered for appointment, or if appointed my employment may be terminated.

I declare that my reasons for leaving my former and/or present employment are fully detailed in this application. I have declared to Bayleys any formal disciplinary action taken against me by such employers. I confirm that no such employer has accused me of dishonesty or breach of the fiduciary duties owed by me to that employer. I accept that my employment agreement with Bayleys may be immediately terminated in the event of this information being incorrect in any respect.

I acknowledge that the information given by me in connection with this application may be discussed with my referees and previous employers, and I agree to them being contacted. I understand that the information gained from this will be held in confidence and will not be available to me.



## Once your application is completed please attach:

- A covering letter outlining why you are an ideal candidate for a Bayleys Working Scholarship.
- A copy of your CV.

Please email or post your application and attachments to:

## Carol Henry, Recruitment Manager

Bayleys Realty Group Limited 30 Gaunt Street, Auckland 1010

PO Box 92530, Wellesley Street, Auckland 1141

Email: carol.henry@bayleys.co.nz

bayleys.co.nz/careers

