

VALUATIONS



BAYLEYS

ALTOGETHER BETTER

Residential / Commercial / Rural / **Property Services**

ALTOGETHER BETTER

BAYLEYS

BAYLEYS VALUATIONS

Bayleys Valuations provide trusted valuation services across all sectors, employing experienced Registered Valuers who have industry wide knowledge and a professional reputation of the highest calibre.

Bayleys is the only significant national real estate business in this market sector that is New Zealand owned and operated. The Bayleys network across the country gives our valuers a competitive advantage in understanding current property trends, so that we can help with your strategic decision making.

We operate in a family-founded and values based corporate environment that demands integrity, excellence and results. In today's rapidly changing world we continue to innovate and focus on strong working relationships to deliver results that exceed our clients' expectations.

Leadership team

Bayleys are one of the largest corporate valuation providers in New Zealand, employing a diverse range of property valuers across the country.

With our national presence we provide expertise across all sectors of the market, offering comprehensive valuation services around your property requirements to assist with your decision making needs.



Carl Waalkens
National Director
Valuations
carl.waalkens@bayleys.co.nz



Nick Thacker
Auckland Director
Valuations
nick.thacker@bayleys.co.nz



Tim Gemmell
Auckland Senior Director
Valuations
tim.gemmell@bayleys.co.nz



Matt Straka
Waikato Director
Valuations
matt.straka@bayleys.co.nz



Paul Butchers
Wellington Director
Valuations
paul.butchers@bayleys.co.nz



William Blake
Christchurch Head of
Valuations
william.blake@bayleys.co.nz

OUR PEOPLE



OUR SERVICES



We are an established and experienced national valuation team who undertake valuation assignments for large corporate clients, government entities, private and institutional investors.

Bayleys Valuations have a strong industry presence with membership to RICS, PINZ and PCNZ and we are recognised and accepted on all major bank panels. Our clients are at the core of everything we do so we've structured our business to provide solutions and services in the areas of specialisation and expertise that our customers need.



Commercial



Industrial



Retail



Residential



Tourism & Hospitality



Plant & Machinery

Current market valuations

- Mortgage Security
- Lending
- Financial
- Asset Reporting
- Acquisitions
- Disposals
- Portfolio Valuations
- Matrimonial
- Estate Purposes

Valuation consultancy & advisory

- Arbitration
- Compulsory Acquisition & Compensation
- Unit Entitlement Assessment
- Lease Structure Analysis
- Portfolio Strategies
- Due Diligence for Acquisition
- Development Feasibility
- Scenario Financial Modelling
- Pre-Purchase Consultancy
- Objections to Rating Valuations

Rental valuations

- Rent Reviews
- Negotiations / Arbitrations
- Ground Rental Assessments

Insurance valuations

- Reinstatement Cost
- Depreciated Replacement Cost
- Functional Replacement Cost
- Market Related Indemnity Value

ALTOGETHER BETTER

Bayleys is proud to be New Zealand's largest full service real estate agency.

With a presence in all major cities, provincial towns and regions, we have an unmatched knowledge and understanding of property – both of which help in providing efficient, reliable and transparent valuation advice.

Bayleys Valuations

41

valuations staff

over

\$3 billion

of assets valued

4,000+

properties valued

The Bayleys Group

\$11 billion

of property sold or leased

11,850

sales and leasing transactions completed

1,050

sales and leasing agents

\$3.3 billion

property under management

1,920

employees

90

offices throughout New Zealand and the Pacific Islands

*For the period 1st April 2019 – 31st March 2020

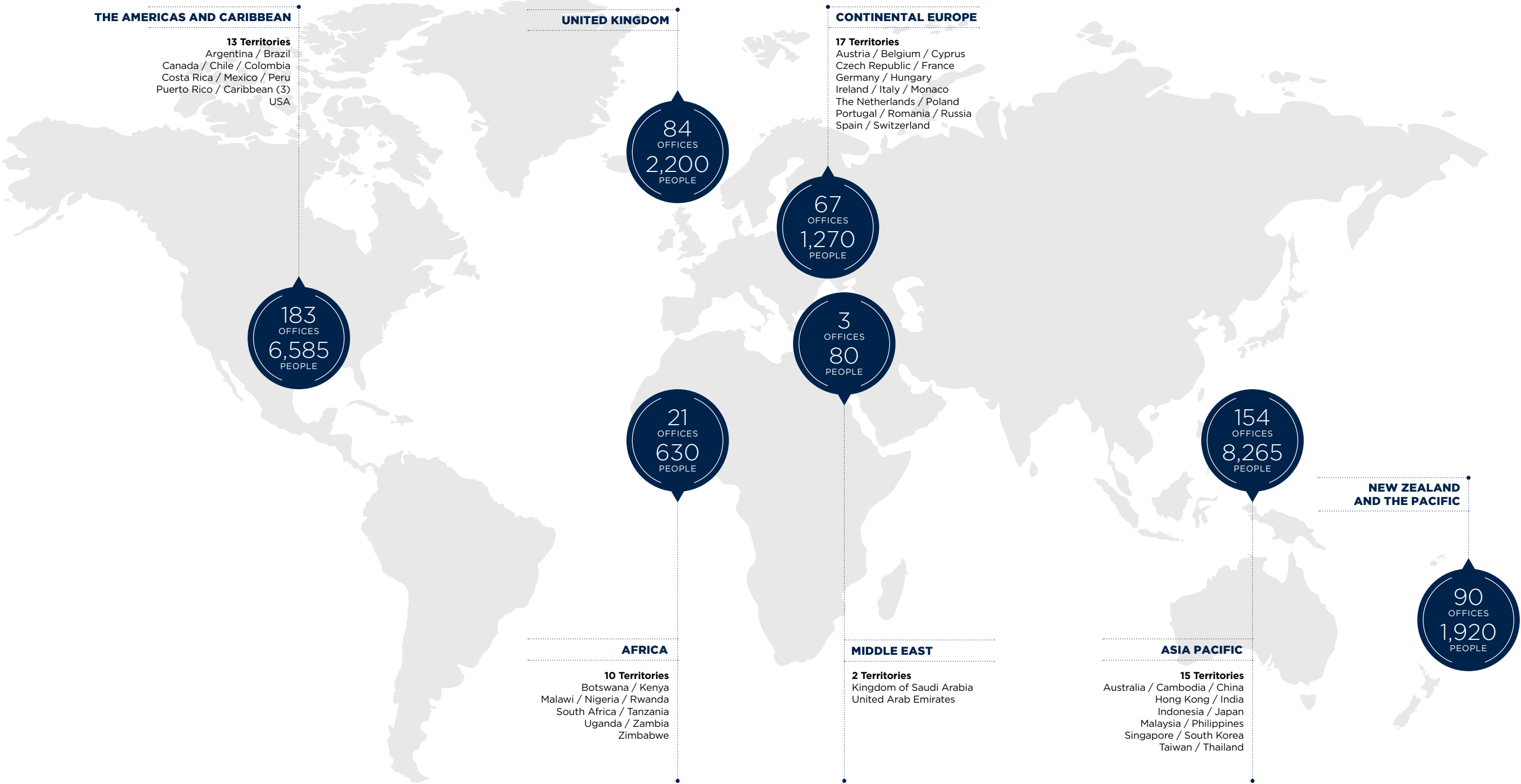
BAYLEYS

ALL THE NUMBERS



OUR NATIONAL AND INTERNATIONAL COVERAGE

Through our partnership with Knight Frank, Bayleys reaps the benefits of a globally-connected network spanning 60 markets. Our teams have the ability to derive insights and expertise from the Knight Frank pool of market-leading research and resources across global markets.





ASIA PACIFIC
PROPERTY
AWARDS
REAL ESTATE



BEST REAL ESTATE AGENCY
NEW ZEALAND

Bayleys Realty Group

2018-2019

SALICE

*Awarded to Bayleys Realty Group,
Auckland

BAYLEYS

[bayleys.co.nz/valuations](https://www.bayleys.co.nz/valuations)

LICENSED UNDER THE REA ACT 2008